



“Eyes lit up when they saw Tabby running on an iPad.”

Terry Haslen,
MicroTech Service Systems



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Catch-a-Tan Chooses the Tabby “Tablet Based” Solution

For about six years, MicroTech has serviced the Sharp ECR at **Catch-a-Tan** in Brandon, Manitoba. The register recently broke down and it was no longer practical to repair it, so it was time to choose a replacement. MicroTech is a SAM4s reseller, and had recently been introduced to Tabby, a basic retail POS software application that can run on any browser-capable device or tablet.

Using the customer’s iPad, Terry Haslen demonstrated Tabby to Catch-a-Tan, and their eyes lit up. The owner and employees at

Catch-a-Tan are young, tech-savvy, and very comfortable using touch devices, so the transition to Tabby was remarkably easy. Compared to a cash register, installation and training is intuitive, keeping operators in their “comfort zone”. Tabby can be set up and installed in a couple of days, rather than the two or three weeks needed to configure, program, train and install a more complex POS system. Said Terry: “I’m beginning to see the niche for Tabby and Catch-a-Tan is an ideal application.”

Any Device, Any Operating System...

Catch-a-Tan Selects the SAM4s SAP-4800 Android Terminal

Although Tabby will run on any browser capable device, ultimately Catch-a-Tan selected the **SAM4s SAP-4800** Android POS Terminal. Like most tablet POS applications most operations take place at the countertop, so a traditional terminal provides the most utility at the best price. With a 15" screen, the SAP-4800 is much larger than an iPad. Typically the SAP-4800 will sell for less than an iPad equipped with a tablet stand. An added benefit, the SAM4s terminal

will be maintained and serviced by MicroTech. Catch-a-Tan's owner will use her personal iPad to maintain her program and access reports without disrupting store operations.



The SAM4s SAP-4800 shown with Tabby. Tabby's web server is embedded in the SAM4s Ellix 40 printer.



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About MicroTech Service Systems

Terry Haslen, known in the Brandon Manitoba community as "TerrytheTillman", has been operating MicroTech Service Systems for over 20 years. In addition to SAM4s ECRs and NCC POS systems, Terry provides Easybar Liquor control systems and IP Video Surveillance systems. Like many other SAM4s resellers in small and mid-size markets, Terry values long-term customer relations. Merchants who choose MicroTech products are rewarded with a relationship with Terry that features local, on-site service, support and training.

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Tabby

Installation Spotlight